



Ferrara's Heating and Air Conditioning, Inc.

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Nacogdoches Office
3415 NW Stallings Dr.
Nacogdoches, TX 75964

PROPOSAL

Buy Board: # 730-23

To: Tommy Earle Location: Panola County Sheriff's Office	Project: Name: Building Heat Pump System Repl. Date: 2/18/2026
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We are pleased to submit our proposal/estimate for the HVAC system upgrades outlined below. Proposal specifically includes the following:

SCOPE OF WORK

1. To Provide labor and material to remove Existing heat pump systems
2. Provide labor and material to install (11) 2 ton and (9) 3-ton Ruud heat pump systems
3. Connect high/ low voltage and drain lines
4. Connect all line sets and pull vacuum to 500 microns
5. Charge all systems to factory specifications
6. Start units and check operation.
7. Connect to existing Control System
8. Furnish and install (2) Mitsubishi Minis split 12,000 BTU System

Note: Estimated lead time of equipment 10-12 days from acceptance.

Total including Sales Tax.....\$ 159,500.00

Proposal scope specifically excludes the following:

- Cutting, framing, and patching of holes in roof, walls, ceilings, or floors
- Any work with voltages greater than 50 volts, AC or DC
- Electrical disconnects that are not integral to the HVAC equipment being installed.
- Connections, interlock, sensors, detectors, or wiring associated with any life safety equipment.
- BAS support provided by Panola county
- Proposal valid 30 days

Thank you for the opportunity to present this proposal.

ALL WORK SHALL BE COMPLETED IN A WORKMAN-LIKE MANNER ACCORDING TO STANDARD PRACTICES. ANY ALTERATION OR DEVIATION FROM THE ABOVE SPECIFICATIONS INVOLVING EXTRA COST WILL BE EXECUTED ONLY UPON WRITTEN ORDERS AND WILL BECOME AN EXTRA CHARGE OVER AND ABOVE THE ESTIMATE.

Submitted by:

James Blackwood

Field Service Adviser

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Acceptance of Proposal

THIS PROPOSAL AND THE TERMS CONSTITUTE THE ENTIRE AGREEMENT . THIS PROPOSAL BECOMES A CONTRACT UPON WRITTEN APPROVAL BY AUTHORIZED REPRESENTATIVE AND IF ACCEPTED IN WRITING BY THE CUSTOMER WITHIN 30 DAYS OF SUBMISSION DATE.

SIGNATURE: *Rodger S McFane* DATE: *2-24-26*